

Ressac Testimonial

RESSAC Climate Control Technologies (www.ressacclimatecontrol.com) is a family-owned heating, ventilation, air conditioning, and refrigeration contractor, established in 1929. Over their eighty years of service the company has built a reputation for being the lowest cost contractor capable of servicing commercial clients throughout the state of California. Third generation family member, Nick Rohan, VP Operations shared his experience with **InfiniTek**.

“Our changeover in 1999 was a major technology leap for us. We had been on the same IBM mainframe system for 20 years. Since we were moving to an upgraded network anyway, it seemed like a good idea to consider a new accounting system, too. Our new IT service company tipped off **InfiniTek** that we were looking to upgrade. At that time we were looking at MAS90 and a couple of other accounting packages.

“One thing which impressed me during the sales and implementation process was that **InfiniTek** would ‘recommend’ solutions but were never ‘pushy’ like some salespersons can be. I always felt that I was getting the real story. Feature wise, the Navision software could do all of the accounting functions which middle management requires, but Navision also included a Service Management Module with a dispatch board to more efficiently handle our service people.

“This resulted in a tremendous advance in productivity; we could track things much better. It was a huge leap in technology after decades of stagnation.

“During the data transfer from the legacy system to the new system, the implementation team was especially sensitive to the new users (accounts payable/receivable, customer service, dispatch, managers). There was a lot of handholding to make sure that disruption was minimized.

“The ability to listen to our unique requirements and customize and tweak the software to fit was especially excellent in the beginning stages. I would certainly recommend **InfiniTek** to shoppers as a company who is sensitive, capable, professional and trustworthy.”